Referent Sales Management - AGRICULTURE (m/w/d)

- Alzchem Group AG
- Trostberg
- Work experience
- Marketing, Communication, PR
- Full-time

**YOUR TASKS:**

- Product launch and expansion of the agricultural business in new regions and applications
- Acquisition of sales responsibility for selected countries in the Agriculture division with independent support for existing customers and sales partners
- Carrying out market analyses and evaluating market potential
- Providing technical application advice on agricultural products for the farmer target group
- Implementation and support of application trials

**WE EXPECT:**

- Completed diploma/master’s degree in the field of agricultural sciences
- First work experience in sales, preferably in the field of animal production / animal nutrition / farm manure / manure management
- Experience in the area of product launch, product placement
- Basic knowledge of regulations in the agricultural sector
- High willingness to travel and strong customer orientation
- Intercultural competence and ability to work in a team
- Strong drive for innovation and high sales orientation
- Good knowledge of German and English
- Fluent Business French is an advantage

**WIR OFFER:**

- **Positive working atmosphere:** With us, you are PEOPLE - a pleasant and familial working atmosphere is very important to us!
- **Creative freedom:** plenty of room for creativity and short decision-making processes!
- **Safety:** Crisis-proof for over 100 years!
- **Training and further education:** development opportunities from apprenticeships to highly qualified positions
- **Free use of the e-charging stations**
- **JobBike and JobCar**
- **Employee events** and **employee discounts**
- **Mobile working** and **flexible working hours**
- **Company pension plan** and **long-term account**
- **Health management** and **company doctor**
- **Company restaurant** and much more!